McKesson

Contact:	
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# of years in business: current brand	175 years (Practice Partner EHR first released 1987)
Product	Practice Partner
Version (2007 CCHIT minimum)	9.3 -CCHIT 2008 Certified Ambulatory HER and Child Health
Business Model	Client/Server & ASP
Average time of implementation	90-120 days

System Features (all electronic)	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes

PRICING	
Software	$4,925.70
EHR Template Customization	
Licensing (per MD, DO, NP, PA)	$4,925.50 per FT provider; $2,485.80 per mid-level provider
Renewal required?	No
# of staff included	
Training	$6,075/training and implementation
Trainer	Included in implementation, travel expenses included
Implementation	See training
Practice Management Interface	$2,695.50/inbound scheduling; $4,500/outbound bill/coding
e-Prescribing Interface Setup	Included
e-Prescribing Ongoing	$216/per provider per year
Lab Interface Setup	$4,500 per interface
Lab Ongoing	19% of retail interprice ($950)
Radiology Interface Setup	$9,000 per interface
Radiology Ongoing	19% of retail interprice ($1,900)
Support	19% of software retail price ($1,040/FT provider; $520 per mid-level provider)
Frequency?	Annually
Support provided via:	Phone / email (Customer support web site)
Maintenance	
Upgrades	Included: Bug fixes and new features
Training for upgrades?	See training
Hardware & Peripherals	Not included
Server	
Workstation	
Monitor	
Other (please specify)	
Demographics Conversion	$1,800/1st patient demographics/per database; $3,555/demographics interface
Other 3rd party products	

List any and all other costs associated for your product:
Option: $270/per provider for Web View Patient/Provider Portal
NO ADDITIONAL COSTS ASSOCIATED WITH PURCHASE REPORTED BY VENDOR

List any other unique features for your product:
▪ HealthMatics Assure - Hourly off-site server back-ups; HIPAA compliant disaster recovery program (included with annual maintenance)   ▪ 24x7x365 support   ▪ RxHub Connectivity   ▪ Public, financially stable company   ▪ HealthMatics Safeguard - Server Monitoring   ▪ Free online, ongoing video training